

Case Study Analytics For Pharmaceuticals



Industry
Pharmaceuticals

Location
United States

Revenue
1+ Billion USD

Employees
6,000+

Functions
Supply Chain, Finance

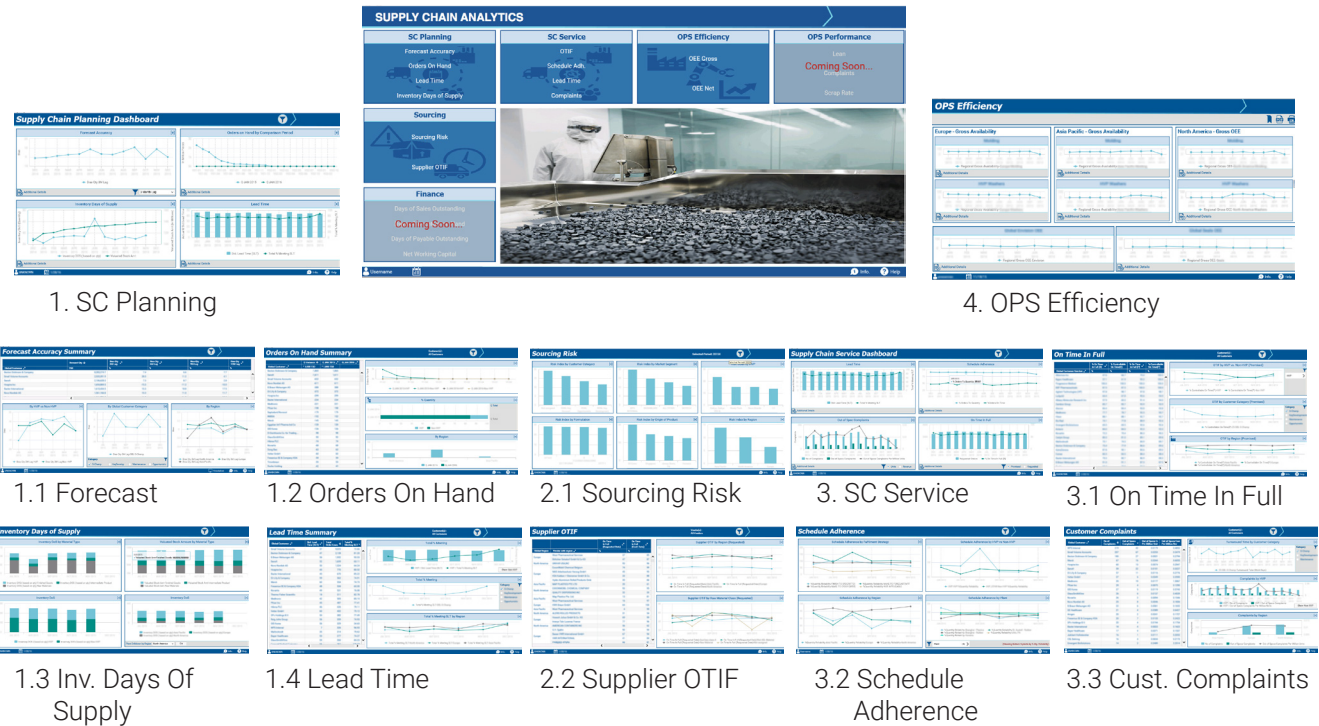
Challenges

- Lack of enterprise-wide single source of truth, enabling reliable, consistent and controlled reporting
- Complexities in delivering insights through BW reporting and dashboarding

Key Performance Indicators

- Supply Chain Planning, covering forecast, orders on hand, inventory days of supply & lead time
- Sourcing Risk and supplier OTIF (on-time-in-full)
- Supply Chain Service, covering schedule adherence, on-time-in-full and customer complaints
- OPS Efficiency, gross and net

- Successfully led the transformation of users who were used to a combination of BI reports, spreadsheets & presentations to adopt an integrated analytics solution
- Delivered enterprise-wide single source of truth that enabled business users to slice and dice insights as per their preferences
- Drove significant productivity gains for business users by eliminating time spent on massaging standard BI reports to generate derivative reports



"We chose to make an investment in Visual BI Solutions because they not only offered a superior toolset, but also presented a clear roadmap to the future"

- Director of SAP Custom Development