

Case Study

Supply Chain Analytics For A Pharmaceutical Company



Industry
Pharmaceuticals

Location
United States

Revenue
1+ Billion USD

Employees
6,000+

Function
Supply Chain, Finance

Challenges

- Lack of enterprise-wide single source of truth, enabling reliable, consistent and controlled reporting
- Complexities in delivering insights through BW reporting and dashboarding

Key Performance Indicators

- Supply Chain Planning, covering forecast, orders on hand, inventory days of supply & lead time
- Sourcing Risk and supplier OTIF (on-time-in-full)
- Supply Chain Service, covering schedule adherence, on-time-in-full and customer complaints
- OPS Efficiency, gross and net

- Successfully transitioned users from using a combination of BI reports, spreadsheets & presentations to an integrated operational analytics solution
- Delivered enterprise-wide single source of truth that business users could slice and dice at will, as per their preferences
- Drove significant productivity gains for business users due to time saved in massaging standard BI reports to generate derivative reports



1. SC Planning

4. OPS Efficiency



1.1 Forecast

1.2 Orders On Hand

2.1 Sourcing Risk

3. SC Service

3.1 On Time In Full

1.3 Inv. Days Of Supply

1.4 Lead Time

2.2 Supplier OTIF

3.2 Schedule Adherence

3.3 Cust. Complaints

"We chose to make an investment in Visual BI Solutions because they not only offered a superior toolset, but also presented a clear roadmap to the future"

- Director of SAP Custom Development